

July 29, 2011

# Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2012 <under Japanese GAAP>

Listed company name: Daiichi Sankyo Company, Limited

Listed exchanges: First Section of the Tokyo, Osaka, and Nagoya stock exchanges

Stock code number: 4568

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Scheduled date of Quarterly Report filing: August 9, 2011

Scheduled date of dividend payments: -

Preparing supplementary material (Reference Data) on quarterly financial results: Yes

Holding quarterly information meeting: Yes (for institutional investors, analysts and the press)

(All amounts have been rounded down to the nearest million yen.)

# 1. Consolidated Financial Results for the First Quarter of Fiscal 2011

(from April 1, 2011 to June 30, 2011)

# (1) Consolidated Financial Results (cumulative)

(Percentages indicate changes from the same period in the previous fiscal year.)

	Net sales		Operating income		Ordinary income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%
First three months of fiscal 2011	231,664	(9.7)	43,482	(28.8)	44,834	(36.0)
First three months of fiscal 2010	256,427	12.9	61,061	128.1	70,093	877.7

Note: Comprehensive income: First three months of fiscal 2011: 25,751 million yen [18.8%] First three months of fiscal 2010: 21,678 million yen [-%]

	Net income		Basic net income per share	Diluted net income per share
	Millions of yen	%	Yen	Yen
First three months of fiscal 2011	25,309	(23.5)	35.96	35.92
First three months of fiscal 2010	33,073	_	46.98	46.95

## (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	
	Millions of yen	Millions of yen	%	
As of June 30, 2011	1,493,294	903,775	56.9	
As of March 31, 2011	1,480,240	887,702	57.4	

Reference: Equity: As of June 30, 2011: 850,335 million yen

As of March 31, 2011: 849,004 million yen

#### 2. Dividends

	Annual dividends  First quarter Second quarter Third quarter Fiscal year-end Total					
	Yen	Yen	Yen	Yen	Yen	
Fiscal 2010	_	30.00	_	30.00	60.00	
Fiscal 2011	_	_	_	_	-	
Fiscal 2011 (Forecast)	-	30.00	-	30.00	60.00	

Note: Revision of the forecast most recently announced: No

## 3. Forecasts of Consolidated Financial Results for Fiscal 2011

(from April 1, 2011 to March 31, 2012)

(Percentages indicate changes from the same period in the previous fiscal year.)

	Net sales		Operatin	nting income Ordinary income		income income	Net income		Basic net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
First six months	470,000	(5.8)	60,000	(33.4)	60,000	(35.2)	35,000	(32.9)	49.72
Full year	970,000	0.3	90,000	(26.3)	90,000	(31.7)	50,000	(28.7)	71.03

Note: Revision of the forecasts most recently announced: Yes

#### 4. Others

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in a change in scope of consolidation): No

Newly included: None Excluded: None

(2) Application of specific accounting methods for preparing the quarterly consolidated financial statements: Yes

Note: For details, please refer to "2. Others Information" on page 8.

- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections
  - 1) Changes in accounting policies due to revisions to accounting standards: No
  - 2) Changes in accounting policies due to other reasons: No
  - 3) Changes in accounting estimates: No
  - 4) Restatement of prior period financial statements after error corrections: No
- (4) Number of common shares issued
  - 1) Total number of shares issued at the end of the period (including treasury stock)

As of June 30, 2011	709,011,343 shares
As of March 31, 2011	709,011,343 shares

2) Number of shares in treasury at the end of the period

As of June 30, 2011	5,098,742 shares
As of March 31, 2011	5,097,302 shares

3) Average number of shares during the period (cumulative from the beginning of the fiscal year)

First three months ended June 30, 2011	703,913,786 shares
First three months ended June 30, 2010	703,926,178 shares

## \* Indication regarding execution of quarterly review procedures

This quarterly financial results report is exempt from the quarterly review procedures in accordance with the Financial Instruments and Exchange Act. At the time of disclosure of this quarterly financial results report, the review procedures for quarterly financial statements in accordance with the Financial Instruments and Exchange Act are incomplete.

# \* Disclaimer regarding forward-looking information including appropriate use of forecasted financial results

The forecasted statements shown in these materials are based on information currently available and certain assumptions that the Company regards as reasonable. Actual performance and other results may differ from these forecasted figures due to various factors.

Please see (3) Qualitative Information about Forecasts of Consolidated Results for Fiscal 2011 of 1. Qualitative Information about Consolidated Results for the First Three Months on page 7 for assumption that the above forecasts were based on and related matters.

# **Attached Material**

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## 1. Qualitative Information about Consolidated Results for the First Three Months

## (1) Qualitative Information about Consolidated Operating Results

Consolidated Financial Results (M

(Millions of yen; rounded down to the nearest million yen)

	First three months of fiscal 2010	First three months of fiscal 2011	Difference from the same period in the previous fiscal year (%)
Net sales	256,427	231,664	-24,763
			(-9.7%)
Operating income	61,061	43,482	-17,579
			(-28.8%)
Ordinary income	70,093	44,834	-25,259
			(-36.0%)
Net income	33,073	25,309	-7,764
			(-23.5%)

Exchange rates in the first three months of fiscal 2011: ¥81.75/USD, ¥117.40/EUR, ¥1.83/INR

Exchange rates in the first three months of fiscal 2010: ¥92.02/USD, ¥117.00/EUR, ¥1.98/INR

In the three months from April 1 to June 30, 2011, Daiichi Sankyo and its consolidated subsidiaries ("the Group") posted net sales of ¥231.7 billion, a year-on-year decrease of 9.7%. Despite the steady growth in products including the antihypertensive agent olmesartan and contribution from *Memary*®, the newly launched N-methyl-D-aspartate (NMDA) receptor antagonist for the treatment of Alzheimer's Disease, sales decrease in Ranbaxy Laboratories Ltd. ("Ranbaxy¹") by ¥15.1 billion, combined with return of domestic marketing rights in certain products caused net sales to fall by ¥24.8 billion.

In terms of profitability, operating income decreased ¥17.6 billion (28.8%) to ¥43.5 billion. Although SG&A expenses and R&D expenses at overseas subsidiaries decreased due to the stronger yen, gross profit decreased along with the drop in sales. Ordinary income decreased ¥25.3 billion (36.0%) to ¥44.8 billion due to significant decreases in gains on valuation of derivatives and foreign exchange gains at Ranbaxy. The Group posted net income of ¥25.3 billion, a decrease of ¥7.8 billion (23.5%) compared with the same period of FY2010. While ¥1.1 billion for loss on disaster was recorded as extraordinary loss in FY2011, loss on valuation of investment securities was recorded in FY2010.

In the first three months of FY2011, the Group launched *Memary*® and *Measles and Rubella Vaccine Kitasato Daiichi Sankyo*® in Japan, and non-steroidal anti-inflammatory drug *SPRIX*® (ketorolac tromethamine) in the US. The Group also gained the manufacturing and marketing approval for the direct oral factor Xa inhibitor *Lixiana*® (edoxaban) in Japan.

# [Reporting Segments]

## i. Daiichi Sankyo Group

The Daiichi Sankyo Group posted net sales of ¥191.9 billion, a year-on-year decline of 4.8%.

#### a. Japan

Net sales in Japan declined 10.1% year on year to ¥119.1 billion.

Sales of prescription drugs declined 8.1% to \$103.2 billion. While the Group achieved the growth of key products including anti-inflammatory analgesic *Loxonin*® *Tape* and antihypertensive agent

<sup>&</sup>lt;sup>1</sup> Due to the difference in fiscal year-end, Ranbaxy's results included in the Group's FY2011 Q1 are those of Jan-Mar 2011.

*Rezaltas*®, as well as the launch of *Memary*® among other factors, overall sales were largely influenced by return of domestic marketing rights of certain products to their licensers.

Sales from royalty income and exports to overseas fell 46.0% year on year to ¥5.5 billion due to the decline in sales of levofloxacin, a synthetic antibacterial agent, and the stronger yen.

Net sales of healthcare (OTC) products totaled ¥9.7 billion, gaining 4.9% year on year. This was due to higher sales of anti-inflammatory analgesic *Loxonin S*, a prescription-to-OTC switch formulation.

#### b. North America

Net sales in North America increased 4.0% year on year to ¥50.3 billion. Contributors to increased income despite the effects of yen appreciation includes; Plexxikon Inc., which the Company acquired in this period, growth in products including antihypertensive agent *TRIBENZOR*<sup>TM</sup> and antiplatelet agent *Effient*®, PharmaForce, Inc., which was acquired by Luitpold Pharmaceuticals, Inc., and the launch of *SPRIX*®.

## c. Europe

Net sales in Europe increased 9.3% year on year to ¥16.2 billion due to the expansion of sales of antihypertensive agents *Olmetec*®, *Sevikar*®, *Sevikar HCT*® and others.

# d. Other regions

In other regions, net sales rose 6.5% year on year to \( \frac{1}{2} \)6.3 billion, thanks mainly to sales increases in South Korea, Venezuela and China.

# ii. Ranbaxy Group

Net sales of the Ranbaxy Group fell 27.5% year on year to ¥39.8 billion, primarily due to higher contribution of the antiviral drug valacyclovir in the U.S. in FY2010.

# (2) Qualitative Information about Consolidated Financial Position

As of June 30, 2011, net assets were ¥903.8 billion (up ¥16.1 billion from the previous year-end), total assets stood at ¥1,493.3 billion (up ¥13.1 billion from the previous year-end), and the equity ratio was 56.9% (57.4% for the previous year-end).

Net assets increased as a result of net income and recording minority interests related to the establishment of Kitasato Daiichi Sankyo Vaccine Co., Ltd, despite the payment of year-end dividends.

Total assets increased compared to the previous year-end due to recorded goodwill and intangible assets and the increase in net assets, though there were capital outlays for the acquisition of Plexxikon Inc. and the establishment of Kitasato Daiichi Sankyo Vaccine Co., Ltd.

## (3) Qualitative Information about Forecasts of Consolidated Results for Fiscal 2011

In consideration of the financial results of the first three months of FY2011, the Company revises its interim and annual forecasts. The differences from the forecasts previously announced on May 12, 2011 are shown below.

First six months (cumulative)

	Net sales	Operating income	Ordinary income	Net income	Basic net income per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous forecasts (A)	470,000	50,000	50,000	24,000	34.10
Revised forecasts (B)	470,000	60,000	60,000	35,000	49.72
Change (B-A)	0	10,000	10,000	11,000	
Percentage of change (%)	0.0	20.0	20.0	45.8	
(Reference) Results of first six months of previous fiscal year (FY2010)	498,886	90,107	92,647	52,154	74.09

Full year

	Net sales	Operating income	Ordinary income	Net income	Basic net income per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous forecasts (A)	970,000	90,000	90,000	45,000	63.93
Revised forecasts (B)	970,000	90,000	90,000	50,000	71.03
Change (B-A)	0	0	0	5,000	
Percentage of change (%)	0.0	0.0	0.0	11.1	
(Reference) Results of previous fiscal year (FY2010)	967,365	122,143	131,762	70,121	99.62

## (Reason for the revision)

Net sales forecasts remains unchanged as the Group intends to off set the decline in sales from yen appreciation by expanding its mainstays and new products.

Both operating income and ordinary income for the interim period are upwardly revised by ¥10.0 billion respectively, due to the improvement in cost-to-sales ratio on the account of product composition, and expenses partially carried forward to the third quarter or later being affected by the earthquake and other factors. No revision is made on the annual forecasts.

Net income is upwardly revised by ¥11.0 billion for the interim period, and by ¥5.0 billion for the full year period of FY2011, taking in consideration the revision in ordinary income, as well as reduced tax expenses at Ranbaxy and gain on sales of underutilized real estate.

#### 2. Others Information

## (1) Changes in Significant Subsidiaries during the Period under Review

Not applicable.

# (2) Application of Specific Accounting Methods for Preparing the Quarterly Consolidated Financial Statements

Taxes are computed first by reasonably estimating the effective tax rate after applying tax effect accounting against income before income taxes and minority interests for the fiscal year including the three months under review, and next by multiplying the quarterly net income before income taxes and minority interests by such estimated effective tax rate.

Note that income taxes adjustment is included in income taxes.

# (3) Changes in Accounting Policies, Changes in Accounting Estimates, and Restatement of Prior Period Financial Statements after Error Corrections

Not applicable.

## (4) Additional Information

For accounting changes and error corrections made on or after the beginning of the first quart under review, the Company adopted the "Accounting Standard for Accounting Changes and Error Corrections" (ASBJ Statement No. 24, issued on December 4, 2009) and the "Implementation Guidance on Accounting Standard for Accounting Changes and Error Corrections" (ASBJ Guidance No. 24, issued on December 4, 2009).

# 3. Quarterly Consolidated Financial Statements

# (1) Consolidated Balance Sheets

(Millions of yen)

		(Millions of year
	As of March 31, 2011	As of June 30, 2011
ASSETS		
Current assets		
Cash and time deposits	262,037	80,622
Trade notes and accounts receivable	205,590	205,283
Marketable securities	157,653	224,870
Inventories	142,792	156,204
Deferred tax assets	90,245	87,111
Other current assets	38,075	38,829
Allowance for doubtful accounts	(2,319)	(2,547)
Total current assets	894,075	790,375
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	119,962	126,100
Machinery, equipment and vehicles, net	46,706	48,642
Land	38,407	38,632
Construction in progress	20,599	23,255
Other, net	12,034	12,398
Net property, plant and equipment	237,710	249,029
Intangible assets		
Goodwill, net	67,316	91,836
Other intangible assets, net	89,606	168,063
Total intangible assets	156,923	259,900
Investments and other assets		
Investment securities	102,416	105,103
Deferred tax assets	73,245	74,632
Other	16,149	14,543
Allowance for doubtful accounts	(281)	(291
Total investments and other assets	191,531	193,989
Total non-current assets	586,164	702,919
Total assets	1,480,240	1,493,294

		(Millions of ye
	As of March 31, 2011	As of June 30, 201
LIABILITIES		
Current liabilities		
Trade notes and accounts payable	58,407	60,467
Current portion of convertible bond-type bonds with subscription rights to shares	46,020	_
Short-term bank loans	29,342	32,051
Income taxes payable	7,545	7,261
Allowance for sales returns	1,244	622
Allowance for sales rebates	1,623	1,689
Provision for loss on disaster	4,570	4,257
Asset retirement obligations	178	187
Other current liabilities	158,019	162,168
Total current liabilities	306,952	268,706
Long-term liabilities		
Bonds payable	100,000	100,000
Long-term debt	124,036	124,407
Deferred tax liabilities	28,463	60,360
Accrued employees' severance and retirement benefits	11,541	13,620
Accrued directors' severance and retirement benefits	155	132
Other long-term liabilities	21,388	22,291
Total long-term liabilities	285,585	320,812
Total liabilities	592,537	589,519
NET ASSETS		
Shareholders' equity		
Common stock	50,000	50,000
Capital surplus	105,194	105,194
Retained earnings	774,274	778,466
Treasury stock, at cost	(14,581)	(14,582
Total shareholders' equity	914,888	919,077
Accumulated other comprehensive income		
Net unrealized gain or loss on investment securities	16,559	16,699
Deferred gains or losses on hedges	1,193	1,290
Foreign currency translation adjustments	(83,636)	(86,731
Total accumulated other comprehensive income	(65,883)	(68,742
Subscription rights to shares	3,544	3,611
Minority interests	35,153	49,828
Total net assets	887,702	903,775
Total liabilities and net assets	1,480,240	1,493,294

# (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income Consolidated Statements of Income (cumulative)

(Millions of yen) First three months of fiscal 2010 First three months of fiscal 2011 (From April 1, 2011 (From April 1, 2010 to June 30, 2010) to June 30, 2011) Net sales 256,427 231,664 Cost of sales 64,057 59,912 Gross profit 192,370 171,752 Selling, general and administrative expenses 131,308 128,269 Operating income 61,061 43,482 Non-operating income Interest income 1,108 686 Dividend income 1,448 1,382 Foreign exchange gains 688 844 Gain on valuation of derivatives 7,654 Other income 1,289 1,184 11,818 Total non-operating income 4,468 Non-operating expenses Interest expense 1,619 1,742 Loss on valuation of derivatives 276 Equity in net losses of affiliated companies 32 52 Other expenses 1,115 1,065 Total non-operating expenses 2,787 3,117 70,093 44,834 Ordinary income Extraordinary income 1,185 Gain on sales of non-current assets 661 57 Gain on change in equity 32 Gain on sales of subsidiaries and affiliates' stocks 33 Gain on sales of investment securities 3 Other income 96 Total extraordinary income 827 1,243

		(Willions of yen)
	First three months of fiscal 2010	First three months of fiscal 2011
	(From April 1, 2010	(From April 1, 2011
	to June 30, 2010)	to June 30, 2011)
Extraordinary losses		
Loss on disposal of non-current assets	250	607
Loss on disaster	_	1,087
Loss on impairment of long-lived assets	656	314
Environmental expenses	490	274
Loss on valuation of investment securities	3,153	20
Loss on business restructuring	139	_
Loss on adjustment for changes of accounting standard for asset retirement obligations	139	-
Total extraordinary losses	4,830	2,304
Income before income taxes and minority interests	66,089	43,773
Income taxes	26,551	16,389
Income before minority interests	39,538	27,383
Minority interests in net income of consolidated subsidiaries	6,464	2,074
Net income	33,073	25,309

# $Consolidated \ Statements \ of \ Comprehensive \ Income \ (cumulative)$

(Millions of yen)

		(1/111110115 01 ) (11)
	First three months of fiscal 2010	First three months of fiscal 2011
	(From April 1, 2010	(From April 1, 2011
	to June 30, 2010)	to June 30, 2011)
Income before minority interests	39,538	27,383
Other comprehensive income		
Net unrealized gain or loss on investment securities	(4,415)	135
Deferred gains or losses on hedges	258	152
Foreign currency translation adjustments	(13,962)	(1,943)
Share of other comprehensive income of associates accounted for using equity method	259	23
Total other comprehensive income	(17,860)	(1,632)
Comprehensive income	21,678	25,751
(Comprehensive income attributable to)		
Comprehensive income attributable to owners of the parent	13,744	22,440
Comprehensive income attributable to minority interests	7,933	3,310

## (3) Notes related to Assumption of Going-Concern

Not applicable.

## (4) Segment Information

- I. First three months of fiscal 2010 (from April 1, 2010 to June 30, 2010)
- 1. Information concerning net sales and profit or loss by reporting segment

(Millions of yen)

	Daiichi Sankyo Group	Ranbaxy Group	Total
Net sales			
Outside customers	201,596	54,831	256,427
Inter-segment sales and transfers	18	66	85
Total	201,615	54,897	256,513
Segment profit	39,955	27,622	67,578

2. Differences between the total amount of profit or loss amounts of reporting segments and the amount stated in consolidated statements of income, and major breakdown of such differences (Reconciliation)

(Millions of yen)

Profit	Amount
Reporting segment total	67,578
Amortization of allocated acquired cost	(901)
Amortization of goodwill	(604)
Elimination of intersegment transactions	(2)
Other adjustments	19
Income before income taxes and minority interests	66,089
stated in consolidated statements of income	00,089

- II. First three months of fiscal 2011 (from April 1, 2011 to June 30, 2011)
- 1. Information concerning net sales and profit or loss by reporting segment

(Millions of yen)

	Daiichi Sankyo Group	Ranbaxy Group	Total
Net sales			
Outside customers	191,899	39,764	231,664
Inter-segment sales and transfers	50	231	282
Total	191,950	39,995	231,946
Segment profit	40,440	5,744	46,185

2. Differences between the total amount of profit or loss amounts of reporting segments and the amount stated in consolidated statements of income, and major breakdown of such differences (Reconciliation)

(Millions of yen)

	(======================================
Profit	Amount
Reporting segment total	46,185
Amortization of allocated acquired cost	(833)
Amortization of goodwill	(603)
Elimination of intersegment transactions	(990)
Other adjustments	15
Income before income taxes and minority interests	12 772
stated in consolidated statements of income	43,773

# (5) Notes on Substantial Changes in the Amount of Shareholders' Equity

Not applicable.